



You can only be heard if they Listen

“It’s what they hear that makes the difference, not what you say”

Marshall Goldsmith

Learn how to communicate with others simply by using your words and body differently. How well you communicate, present and negotiate will ultimately determine the quality of your life. Studies show, that your ability to communicate with others will determine 85% of your success in your business and in your life. This workshop has been designed to provide you with the skills to tailor your communication style, based on the specific individual, positioning yourself in a stronger position to guide the communication for success.

Who Must Attend This Workshop:

- Manager's who want to take their and their team's communication to the next level
- Team Leaders and Supervisors wanting to get ahead
- Business Executives looking to direct and lead stakeholders
- High potential individuals looking to create a step change

Course objectives:

- Creating stronger relationships
- Developing effective Questioning Techniques
- Enhanced presentation skills

What will you get from the course:

- ✓ The tools and techniques of effective communication
- ✓ The ability to direct conversations
- ✓ The skills to be able to gain instant rapport
- ✓ Ability to adapt your communication style to make it more effective
- ✓ Questioning techniques to find out the information you require
- ✓ The ability to communicate in an empowering manner with certainty and passion

Your next step to success:

For further details and to discover how this Effective Communications workshop can benefit you and your team either:

e-mail: colin_phelan@pmlgroup.com

or call: PML on 020 7256 2216

